## **Generator Monitoring**



#### 2016 Hurricane Season

NOAA forecasters predict the 2016 Atlantic Hurricane Season will have 16 named storms, with as many as 4 being major Category 3 or above hurricanes.

- Will your generators be ready when a storm strikes?
- Has the controller been switched out of auto mode?
- Did it run during its last exercise? Or, is out on fault?

Wireless Generator Monitoring from CRN will give you and your customers confidence and peace of mind, because you'll know the answer to these questions **before** the next power outage.

Build your recurring revenue, while also providing a valuable service your customers will appreciate.

www.crnwireless.com/generator-monitoring



## **Industry Trends**

#### Wireless Technology Superior for Mission-Critical Communications

Verizon recently reported a new vulnerability of wired landlines: **Network sabotage**. The company stated that it was investigating 57 incidents of sabotage in 7 states, most involving the severing of fiber optic cables which can serve thousands of customers. It is believed the incidents were related to the then-ongoing strike against Verizon by the Communication Workers of America.

Wireless is known to be superior to wired "landline" connections for mission-critical applications, for several important reasons:

- Less likely to be disrupted by natural disasters such as earthquakes, hurricanes or tornadoes.
- Wireless connections at the premises cannot be accidentally or intentionally cut.
- Wireless connections from CRN are automatically supervised to ensure that the connection will be there when it's needed.



Severed cable in Uniontown PA, April 20, 2016

## **Alarm Communicators**

#### No Sunsets with UHF Networks

The demise of the AT&T 2G network has brought the sunset of wireless devices back to the forefront. First it was Analog (AMPS), now AT&T 2G, POTS (Plain Old Telephone Service) is next. Tired of Sunsets? A UHF network may be the solution. UHF networks are independently licensed stand-alone networks. There are many such networks across the country and the world. The good news is they are easy and cost effective to set up.

#### **Benefits of UHF Networks**

- No sunsets technology does not have to be upgraded every few years
- Greater control UHF networks are locally owned and operated
- Fixed operating costs, no revenue sharing with carriers, and increased profit for you

CRN Wireless owns and operates one of the largest UHF networks in the country. NearNet has been the leading provider of continuous coverage in the Metro NY tri-state area for over 30 years.



Want to learn more about owning a UHF Network? Call Manny Deluca at 631-696-2769 ext. 307.

# Independence Day Sale 10% OFF (Minimum Purchase Applies)

#### Call (631) 696-2769 ext. 306 to order today www.crnwireless.com



10% off any AlarmPath or NearNet equipment order of \$399 or more and 10% off any Generator Monitor equipment order of \$599 or more. Must be placed by July 31, 2016. No limit on use. Items can be mixed and matched. Must be purchased from CRN Wireless. Can not be combined with other discounts. Shipping charges apply. Offer not valid through distribution.

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631-696-2769 www.crnwireless.com

### **News and Events**

#### Future Proof your Business from Area Code Overlays

Have you been affected by an area code overly recently? If you haven't, chances are you will soon since 12 are scheduled over the next 2 years. An area code overly occurs when a second area code is added to provide more phone numbers to an exhausted region. In 2016, area codes 315, 317, 336, 614 & 631 will all get overlays. Once the overlay is implemented all calls must dial 10 digits (the area code plus the 7-digit phone number) in order for the call to go through.

Businesses and consumers in areas subject to an overlay must replace all 7-digit telephone numbers programmed into alarm control panels, cell phones and other devices, with 10-digit telephone numbers. This can mean extensive time on truck rolls and re-programming. The CRN Wireless NOC has always used 10-digit dialing, so we weren't affected by the recent overlay to 631. CRN Wireless Full Data devices can work with alarm panels that only dial 7 digits, and are a great solution for alarm panels that cannot be easily reprogrammed.

You can future proof your business now by always programming 10 digit numbers into all of your devices.